



**For Establishment Of Primary And
Secondary Solid Waste Collection
System For District East (Municipal
Jurisdiction), Area, Karachi, Sindh,
Pakistan**

November 12, 2025

[Handwritten signatures and initials]

Background

Contract Signing:

- ▶ The contract (PK-PIU SSWMB-468604-CS-CQS) for Financial and Legal Consultancy and Transaction Advisory Services for Performance-Based Solid Waste Management for SSWMB for District East, Karachi was signed between Solid Waste Emergency & Efficiency Project (SWEEP) and M/s EY Ford Rhodes Consulting (Pvt) Limited in Joint Venture with M/s Akhund Forbes on April 04, 2025.

RFP Issuance:

- ▶ The RFP was initially scheduled for publication on 15 April 2025, with bid submission and opening on 23 May 2025 at 15:00 and 15:30 hours, respectively.
- ▶ A corrigendum revised the publication date to 1 May 2025, and the bid deadlines to 3 June 2025 at the same times.
- ▶ A second corrigendum further extended the bid submission and opening to 27 June 2025.
- ▶ A final corrigendum issued by SSWMB moved the deadlines to 30 July 2025, maintaining the submission and opening times at 15:00 and 15:30 hours, respectively

Bid Submission:

- ▶ Two bids were received by the submission deadline of July 30, 2025. It was mandatory for bidders to submit their proposals on the EPADS portal by 15:00 hours. Only those bids submitted via EPADS within the stipulated time were considered for evaluation.

1	Consortium consisting of M/s SATAMZ Technology (Wuxi) Co., Ltd. (Lead Bidder) & Imperial Ventures (Private) Limited	(SATAMZ)
2	Consortium consisting of GEMC (Leader) and Eddco Construction (Private) Limited	(GEMC)

Bid Opening:

- ▶ SSWMB officially opened the submitted bids on July 30, 2025, at 15:30 hours.

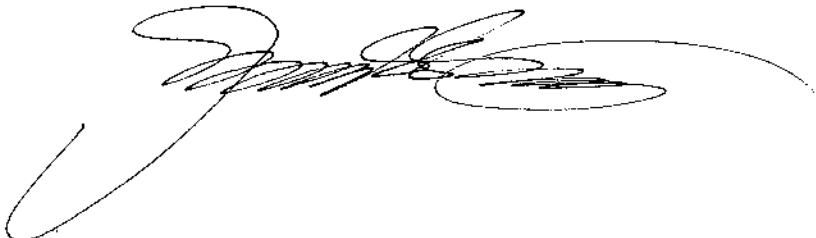
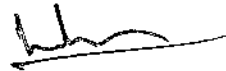
Evaluation & Clarifications:

- ▶ Following the consultants' evaluation, certain observations and discrepancies were identified. Clarification letters were issued by SSWMB on September 29, 2025, and October 14, 2025.

Bidder Responses:

- ▶ Responses to the clarification requests were received from the bidders within the stipulated timeline on October 6, 2025, and October 17, 2025, respectively.

Basic Eligibility Criteria

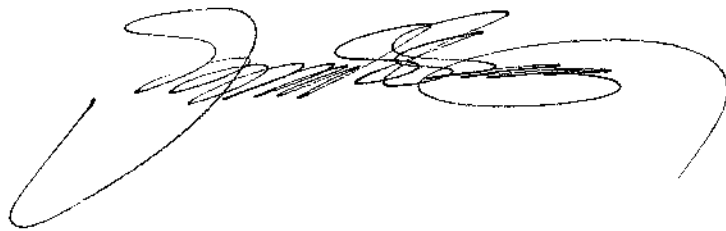
A large, stylized handwritten signature in black ink, featuring a prominent loop and a long horizontal stroke.A short, horizontal handwritten signature in black ink, consisting of a few connected loops.A handwritten signature in black ink, featuring a large, bold initial 'M' followed by a series of loops and a final horizontal stroke.A handwritten signature in black ink, featuring a large, bold initial 'M' followed by a series of loops and a final horizontal stroke.

Basic Eligibility Criteria

Sr. No.	Criteria	Bidders	
		SATAMZ	GEMC
1	Constitutive Documents	✓	✓
2	Registration with Tax Authorities	✓	✓
3	Affidavit for Government owned Legal Entities	Not Applicable	Not Applicable
4	Consortium	✓	✓
5	No Conflict of Interest	✓	✓
6	Non-Blacklisting	✓	✓
7	Litigation History	✓	✓
8	Eligible Countries	✓	✓
9	Experience	✓	✓
10	Initial Plan for Operations*	✓	✓

* Based on the evaluation performed by Technical Advisors of SSWMB

Technical Evaluation

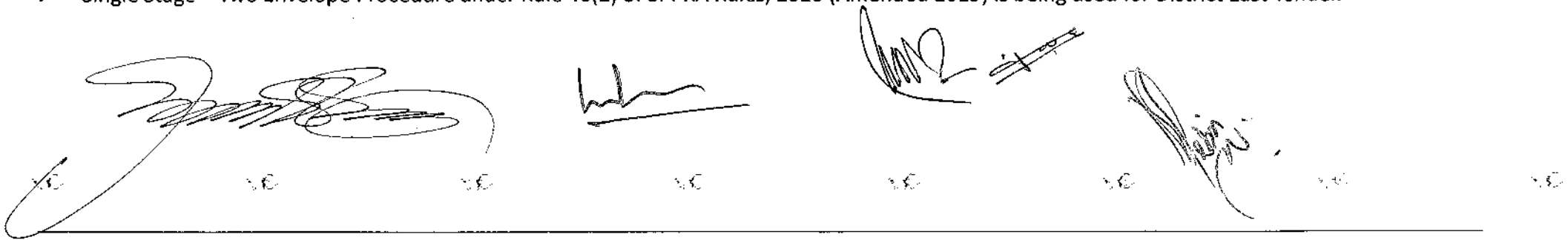
A large, stylized handwritten signature in black ink, featuring a prominent loop and a long horizontal stroke.A handwritten signature in black ink, consisting of a series of connected loops and a horizontal base line.A handwritten signature in black ink, featuring a bold, stylized 'M' or 'W' shape followed by a horizontal line.A handwritten signature in black ink, featuring a stylized 'P' or 'B' shape followed by a horizontal line.

Technical Evaluation Criteria

- ▶ The technical bid is evaluated and scored based on the evaluation criteria as stipulated in the RFP;
- ▶ Bidders were required to achieve a minimum score of 70 points to be technically qualified and must score at least 50% in each category listed below;

S.No.	Criteria	Weightage/marks
1.	Assessment of Municipal Solid Waste operations	35
2.	Experience	35
3.	Financial evaluation	30
Total		100

- ▶ The Committee shall only evaluate the financial bid of the Bidder who has technically qualified i.e. achieved at least 70 points out of 100 points.
- ▶ Lead bidder should also take 60% points in the total points earned.
- ▶ Single Stage – Two Envelope Procedure under Rule 46(2) of SPPRA Rules, 2010 (Amended 2019) is being used for District East Tender.

The image shows five handwritten signatures in black ink, arranged horizontally. Each signature is unique and stylized, representing the members of the evaluation committee.

Technical Evaluation Results – Technical Score

Criteria			Max points	Bidders	
				SATAMZ	GEMC
1. Assessment of Municipal Solid Waste operations					
1.1 Key personnel: Number of staff in management team with > 10 years of Municipal Solid Waste operations experience in case of a Bachelor's degree only or > 6 years of Municipal Solid Waste operations experience in case of a Master's degree (degrees should be relevant to Municipal Solid Waste operations) The personnel must be employed for the last 3 years with the Company.	For each additional personnel 0.33 mark would be awarded, capped at 10 marks	10	10	9.95	6.32
	For 15 personnel	5			
	< 15 personnel	0			
1.2 Company must have been maintaining / managing a workforce, for the last 5 years, as part of waste management operations.	For each additional personnel 0.005 mark would be awarded, capped at 10 marks	10	10	10	10
	For 2000 personnel	5			
	< 2000 personnel	0			
1.3 Equipment capabilities Should own or have managed Compactors, Arm Roll Trucks, Loaders, Excavators, Mini-tippers and Flatbed trucks for at least 5 years, as part of municipal solid waste management operations.	For each additional equipment, 0.05 mark would be awarded, capped at 15 Marks	15	15	15	15
	For 500	5			
	< 500	0			
Total Technical Score for Criteria 1			35	34.95	31.32
Result				Qualified	Qualified

Technical Evaluation Results – Technical Score

Criteria			Max points	Bidders	
				SATAMZ	GEMC
2. Experience					
2.1 Number of years in Integrated Municipal Solid Waste operations (No. of effective years considered for evaluation will be ones where the Company must have managed municipal solid waste equal to or in excess of 3000 tons per day)	For each additional year, 0.83 mark would be awarded, capped at 5 marks	5	5	3.33	0
	For 7 years	2.5			
	< 7 years	0			
2.2 Number of similar assignments completed/in progress by the Bidder in the last 10 years in cities/ districts/ provinces/ any other locality with justifiable and provable demarcation and population, with population of > 05 million and > 02 million (Sum of both shall be capped at 5 marks) For in-progress assignments, the term completed, out of the overall term/ duration of the assignment, should be at least 3 years for evaluation and scoring purposes.	Number of similar assignments completed/in-progress by the Bidder in the last 10 years in cities with population of > 5 million For every city, 2.5 mark will be awarded	5	5	5	5
	Number of similar assignments completed/in-progress by the Bidder in the last 10 years in cities with population of > 2 million For every city, 1.67 mark will be Awarded	1.67			

Technical Evaluation Results – Technical Score

Criteria	Max points	Bidders			
		SATAMZ	GEMC		
2. Experience					
2.3 Number of similar assignments completed/in-progress by the Bidder in the last 10 years in cities/ districts/ provinces/ any other locality with justifiable and provable demarcation and population, with population of > 1 million. For in-progress assignments, the term completed, out of the overall term/ duration of the assignment, should be at least 3 years for evaluation and scoring purposes.	For each additional city, 0.83 mark shall be awarded, capped at 5 marks	5	5	5	3.33
	For 6 cities	2.5			
	5 cities	0			
2.4 Number of similar assignments with Capex/Investment in excess of USD 15 million in last 10 years	For each additional assignment, 1.25 mark shall be awarded, capped at 5 Marks	5	5	2.5	3.75
	2 assignments	2.5			
	< 2 assignment	0			
2.5 Average waste collected from front end collection and transported through primary and secondary collection method at GTS/ land fill sites in last five years i.e. complete waste supply chain management.	For each additional ton, 0.005 mark would be awarded, capped at 10 marks	10	10	10	10
	For 1,500 tons	5			
	<= 1,500 tons	0			

Technical Evaluation Results – Technical Score

Criteria			Max points	Bidders	
				SATAMZ	GEMC
2. Experience					
2.6 Certifications • ISO 14001:2015 Environment Management System Quality Certificate, • ISO/TR 37152:2016 – Smart Community Infrastructures, Common Frame for Development and Operations • ISO 9001:2000 Quality Management System Certificate, • OHSAS 18001 certification for occupational health and safety management. • Membership of ISWA (International Solid Waste Association) /CIWM (Chartered Institution of Solid Waste) / Equivalent The Company must have relevant certification for undertaking operations of MRF/ engineered landfill site.	ISO 14001: 2015 Certification	1	5	4	3
	ISO/TR 37152:2016 – Smart Community Infrastructures, Common Frame for Development and Operations	1			
	ISO 9001:2000 Certification	1			
	OHSAS 18001 Certification	1			
	Membership of ISWA / CIWM / Equivalent	1			
Total Technical Score for Criteria 2			35	29.83	25.08
Result				Qualified	Qualified

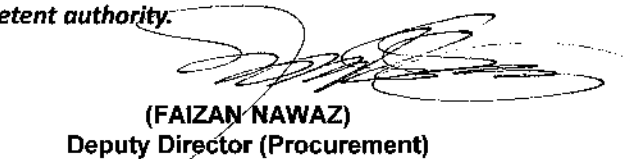
Technical Evaluation Results – Technical Score

Criteria			Max points	Bidders	
				SATAMZ	GEMC
3. Financial evaluation					
3.1 Latest net worth (USD million) excluding any surplus on revaluation	≥ 20	15	15	15	15
	≥ 17.5 < 20	10			
	≥ 15 < 17.5	5			
	< 15	0			
3.2 Average Revenue of the last 3 years (USD million)	≥ 50	15	15	15	15
	≥ 45 < 50	10			
	≥ 40 < 45	5			
	< 40	0			
Total Technical Score for Criteria 3			30	30	30
Result				Qualified	Qualified

Technical Evaluation Results – Final Score

Criteria	Max points	Bidders	
		SATAMZ	GEMC
1. Assessment of Municipal Solid Waste operations	35	34.95	31.32
2. Experience	35	29.83	25.08
3. Financial Evaluation	30	30.00	30.00
Total Score	100	94.78	86.40
Result		Qualified	Qualified

The Procurement Committee-I in its meeting held on 12th November, 2025 at 03:00 PM in the Committee Room of SSWMB having at 3rd Floor DMC South Building, Opposite Aram Bagh Police Station and after detailed discussion agreed with the recommendations of Transitional Advisory Team mentioned above subject to approval of competent authority.


(FAIZAN NAWAZ)
 Deputy Director (Procurement)
 Sindh Solid Waste Management Board,
 Karachi
 Member


(SHAKEEL AHMED MEMON)
 Director (Operations) East
 Sindh Solid Waste Management Board,
 Karachi
 Member


(MUBEEN AHMED SHAIKH)
 Secretary
 Sindh Solid Waste Management Board,
 Karachi
 Chairman PC-I


(SALEEM RAZA)
 Director (M&E)
 Town Municipal Corporation-Shah Faisal Town,
 Karachi
 Member


(SARMAD DILDAR)
 Section Officer (Technical)
 Public Health Engineering Department,
 Karachi
 Member

ATTENDANCE SHEET

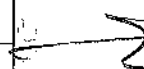
Subject: Meeting of the Procurement Committee-I for finalization of Technical Evaluation of BIDS-Proposal for "Establishment of Primary & Secondary Solid Waste Collection Management System for District East (Municipal Jurisdiction) Karachi, Sindh, Pakistan" (NIT-2/2024-25).

Venue: Committee Room SSWMB, 3rd Floor, DMC South Office, KRC Captain Road, Haqqani Chowk Aram Bagh, Karachi.

DATE: 12.11.2025

TIME: 03:00 P.M.

OFFICER'S SHEET

Sr. No.	Name & Organization	Details		Signature
		Designation	Contact	
1.	Arif Saeed	Facel Person Shah Faizal Vaid c/o. Charuani	Phone: 03002245088 Cell:	
		Email:		
2.	Salim Raza	Dir. Mgt S.F	Phone: 03109969666 Cell:	
		Email:		
3.	Faizan Nawaz	DD Procurement SSWMB	Phone: Cell: 0300-9201786	
		Email:		
4.	Mubin Ahmed	Secretary	Phone: Cell:	
		Email:		
5.	Fahim Khan	SENIOR SPE	Phone: Cell: 097-1000007	
		Email:		
6.	G. Abbas Memon	Director	Phone: 0333-7000331 Cell:	
		Email:		
7.	Saiman Singh	SO (Tech) PHC	Phone: Cell: 03012824844	
		Email:		
8.	Shakeel Ahmed Memon	Director East	Phone: 03002671122 Cell:	
		Email:		

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OFFICER'S SHEET

Sr. No.	Name & Organization	Details			Signature
		Designation	Contact		
9.	SAAD MAMON	MANAGER OPERATIONS EFFORTS	Phone:		Meet on Zoom
			Cell:		
		Email:			
10.	MISS SAHAR IQBAL	LEGAL ADVISOR ATTORNEY	Phone:		Meet on Zoom
			Cell:		
		Email:			
11.			Phone:		
			Cell:		
		Email:			
12.			Phone:		
			Cell:		
		Email:			
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ATTENDANCE SHEET

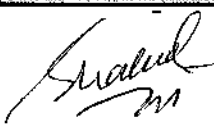
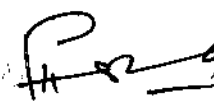
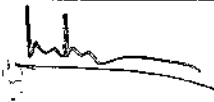
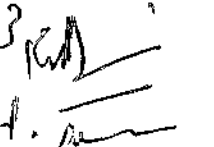
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DATE: 12.11.2025

TIME: 03:00 P.M.

INDEPENDENT OBSERVERS

Sr. No.	Name & Organization	Details			Signature
		Designation	Contact		
1.	Shahid Paracha TMC - Tinnali	Dy. Director	Phone: 0300-2971579 Cell: Email:		
2.	Shamsher Ali Rao TMC. Gulshan	Dy. Director	Phone: 0304.2514891 Cell: Email:		
3.	Imdad Sdang TMC. Suban	(KEN) BSTR	Phone: Cell: 03002092552 Email:		
4.	Sameer Sidi		Phone: Cell: 03012824844 Email:		
5.	Roman Akbar Firm	Chairman Tinnali	Phone: 0338 2143173 Cell: 0321 24 20803 Email: rizwan long life @ wstail. com		
6.			Phone: Cell: Email:		
7.			Phone: Cell: Email:		
8.			Phone: Cell: Email:		

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